



Professional Liability Series:

4th Annual

Medical Malpractice Insurance ExecuSummit

Presenter Biography

Sanford Elsass
President and CEO, Uni-Ter Group
Lewis & Clark LTC Risk Retention Group, Inc.

President and CEO, Uni-Ter Group, a Georgia based MGU exclusively providing general and professional liability insurance to the healthcare industry in 44 states. Services offered include underwriting, risk management, claims TPA and regulatory compliance and administration. As a virtual insurance company, Uni-Ter has built five Risk Retention Groups and has 2 others in formation. Domiciles are Nevada and Florida.

Uni-Ter is a wholly owned subsidiary of US Re Companies, Inc. in New York, an international independent reinsurance brokerage firm with investments and holdings in the insurance industry. Mr. Elsass serves as a Senior Executive in the holding company.

Mr. Elsass has been in the insurance industry and business for 30 years. Some of his professional and philanthropic endeavors include:

- Retail agent, Boston, MA; President and stockholder, MacIntyre, Fay and Thayer
- Wholesale/excess surplus lines underwriter/broker nationally as President and Stockholder of Montgomery & Collins, Inc; sold to Marsh & McLennan
- Investment banker, Marsh Berry and Company, Cleveland, OH and US Re Securities, NYC, NY
- Insurance Company Director and stockholder; Sunshine State Insurance Company, St Augustine, FL
- Former Director of Wainwright Bank and Trust Company, Boston, MA;
- Private equity investor
- Volunteer Director of several non-profit organizations

Graduated from Ohio University. Has two daughters and lives in New York City.

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